

AMEND BOARD REPORT 08-1115-PR12

**APPROVE ENTERING INTO A LEASE AGREEMENT WITH  
EMC CORPORATION AND KOCH FINANCIAL CORPORATION FOR THE  
PURCHASE AND FINANCING OF DISK STORAGE**

**THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:**

Approve entering into a Lease Agreement with EMC Corporation ("EMC") and Koch Financial Corporation ("Koch") for the financing and purchase of (a) Symmetrix 8830 processor, (b) Symmetrix Software and (c) Connectrix switches, (d) Connectrix software, (e) Celerra Media File Server, (f) Celerra Software, and (g) software and hardware maintenance services ("Symmetrix System"), in an amount not to exceed \$2,042,232.01 for a period of thirty-six months. Lessor was selected on a non-competitive basis because the software and hardware are proprietary to EMC and required to maintain the storage requirements for the Student Information System, Grade Financial System and IBM Legacy Financial System. The

Lessor Lease Finance Vendor was selected on a non-competitive basis because of their competitive lease financing rates. A written lease agreement is currently being negotiated. No payment shall be made to Lessor or Lease Finance Vendor prior to the execution of the written agreement. The authority

**DELIVERABLES:** EMC will provide equipment, installation, and hardware and software maintenance services for the Symmetrix 8830, Connectrix and Celerra. At the conclusion of the 36-month lease Agreement (plus \$1.00 buy-out), the Board will own the Symmetrix 8830, Connectrix and Celerra hardware.

**OUTCOMES:** The Board will own the Symmetrix 8830, Connectrix and Celerra hardware at the conclusion of the 36-month lease Agreement (plus \$1.00 buy-out).

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

Approved for Consideration:

*Heather A. Obora*

Heather A. Obora  
Chief Purchasing Officer

Approved:

*Arne Duncan*

Arne Duncan  
Chief Executive Officer

Within Appropriation:

*Pedro Martinez*

~~John Maiorca~~-Pedro Martinez  
Chief Financial Officer

Approved as to Legal Form: *pm*

*Patrick J. Rocks*

Patrick J. Rocks  
General Counsel

*B*